

BACKGROUND

A leading credit reporting agency was using Splunk on-premises and wanted to shift its data to the cloud. Splunk proposed a cloud transition solution, but it came with a very high TCO and additional post-purchase costs. This left the door open for competitors, including Devo + AWS, to propose a better approach. With the agency's contract renewal fast approaching, they were seeking a replacement that could be deployed quickly and operational by the next fiscal year. The credit reporting agency determined that Splunk was not the right vendor for this cloud transition because the costs would be far too high.

CHALLENGE

Equifax was using Splunk on-premises and wanted to make the shift to the cloud to optimize operations between their two SOCs in the US and Central America. They began evaluating Splunk Cloud but learned that the migration costs were cost prohibitive for Equifax. Additionally, the solution only allowed the team to maintain 90 days of hot data. The team decided to broaden their search.

SOLUTION

After assessing multiple different solutions, Equifax chose Devo as their next-gen SIEM solution for the following reasons:

- Lower TCO - saved over 40% in cost savings over their previous SIEM provider
- Cloud native solution built on AWS, migrated 100% of all logs from on-prem to AWS
- Increased data retention from 90 to 400 days

RESULT

Devo's cloud native solution built on AWS, allowed Equifax to increase their ingestion capabilities. Devo on AWS provided the Equifax team with a very appealing TCO, enabling them to realize a 40% cost savings compared to what the team was previously paying with Splunk. Equifax now has the ability to ingest 25% more data, with plans to scale and increase ingest 75% more than what they could do with Splunk and allow them to stay in within industry regulations and compliance when it came to customer data.